



# ADVENT RESOURCES, INC.

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Advent Resources Inc. (310) 241-1500

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## IN THE NEWS

Data from  
*Powergram*®

### Car Buyer's Bill of Rights

California's new "Car Buyer's Bill of Rights" takes effect on July 1, and other states are developing their own consumer rights rules to protect car buyers, The Wall Street Journal and other media report. The law includes a grace period of two days for consumers to return used vehicles, a cap of 2.5% on dealer service mark up fees for arranging loans up to 60 months and stricter guidelines defining a "certified" used vehicle. Similar consumer protection for auto buyers has been proposed or added in Massachusetts, Louisiana, New York, North Carolina and Alaska.

### New Models Boost Large Utility Turn Rates

Large utility and large premium utility segments posted significantly lower turn rates in May than in January of this year, according to retail transaction data collected by the Power Information Network (PIN), a division of J.D. Power and Associates. The lower turn rate is due to higher demand for new models along with ramping up production of new models, to increase inventory on dealer lots. The average turn rate for large utilities, including the redesigned Chevrolet Tahoe and GMC Yukon/Yukon Denali, improved to 57 days in May from 97 days to turn (DTT) in January, PIN data reveals. In May, the lowest turn rates in this segment were for the Yukon/Denali (39 DTT), which is ramping up, and the Toyota Sequoia (43 DTT), while the highest were for the Ford Expedition (93 DTT) and the Nissan Armada (71 DTT).

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## Advent Welcomes



**O**ntario Dodge, part of the Oremor Group joins Advent this month. We also welcome **Public Motors**, with two locations in Los Angeles and Orange County.

We are pleased to welcome these dynamic new members to the Advent client family and look forward to a profitable partnership. 🌴

## Power User of the Month

*Kathy Blackley*

*Ken Garff Automotive Group*



**K**athy Blackley with Ken Garff Automotive Group in Utah is one of our favorite people. She has unfailing good humor and is such a knowledgeable user that she makes every encounter a pleasure. It's this kind of excellence that makes Advent rise to the occasion.

Thanks Kathy. 🌴

## Impressed with Himself

**A** couple has a dog that snores. Annoyed because she can't sleep, the wife goes to the vet to seek help. The vet tells the woman to tie a ribbon around the dog's testicles and he will stop snoring.

"Yeah, right!" she says.

A few minutes after going to bed that night, the dog begins snoring, as usual. The wife tosses and turns and, finally, unable to sleep, she goes and finds a piece of red ribbon, and ties it carefully around the dog's testicles. Sure enough, the dog stops snoring! The woman is amazed.

Later that night, her husband returns home drunk from being out with his buddies. He climbs into bed, falls asleep, and begins snoring loudly.

The woman thinks maybe the ribbon might work on him, so she goes and grabs a piece of blue ribbon, and ties it around her husband's parts. Amazingly, it also works on him! The woman sleeps soundly.

Later, the husband wakes from his drunken stupor, and stumbles into the bathroom.

He glances in the mirror and sees a blue ribbon attached to his privates. He is very confused, and, as he walks back into the bedroom, he sees the red ribbon attached to his dog's nether regions.


He shakes his head, and looks at the dog, and whispers, "I don't know where we've been, boy, but, by God, we took first and second place!" 🌴

## Programming Laws

- 1) Any given program, when running, is obsolete.
- 2) Any given program costs more and takes longer. If a program is useful, it will have to be changed.
- 3) If a program is useless, it will have to be documented.
- 4) Any program will expand to fill available memory.
- 5) The value of a program is proportional to the weight of its output.
- 6) Program complexity grows until it exceeds the capabilities of the programmer who must maintain it.
- 7) Any non-trivial program contains at least one bug.
- 8) Undetectable errors are infinite in variety, in contrast to detectable errors, which by definition are limited.
- 9) Adding manpower to a late software project makes it later.
- 10) Lubarsky's Law of Cybernetic Entomology: There's always one more bug. 🌴


**AB 68 took effect on  
July 1  
All forms required for  
compliance have been  
installed on all clients.  
If you have any  
questions, please  
contact our office at  
(310) 241-1500.**

## Perks for the Over 50 *Yes, There ARE Some*

- 1) Kidnappers are not very interested in you.
- 2) In a hostage situation you are likely to be released first.
- 3) No one expects you to run anywhere.
- 4) People call at 9 pm and ask, "Did I wake you?"
- 5) People no longer view you as a hypochondriac.
- 6) There is nothing left to learn the hard way.
- 7) Things you buy now won't wear out.
- 8) You can eat dinner at 4 pm.
- 9) You can almost live without sex but not your glasses.
- 10) You enjoy hearing about other people's operations.
- 11) You get into heated arguments about pension plans.
- 12) You no longer think of speed limits as a challenge.
- 13) Kidnappers are not very interested in you. 

## Intersecting Darwins *A Classic from 2001*


(15 April 2001, Tennessee) The day before the US tax filing deadline, a Memphis Darwin Award winner trying to beat a train drove around the crossing gates -- only to be struck by an oncoming vehicle whose driver had the same mad plan. The driver of one

vehicle was killed, making this monumental stupidity the first instance we have witnessed of a Darwin Award winner crashing into an Honorable Mention. The accident happened to one side of the tracks, so the train passed by unimpeded. 

## Annoy a Yankee *Here's How*

- ★ Take your own sweet time when doing ANYTHING.
- ★ Pronounce all one-syllable words as if they had two syllables.
- ★ Talk REAL slow, and (even when you hear them the first time) always ask them to speak more slowly so you can understand what they're saying.
- ★ When they talk nostalgically about the North, tell 'em "Delta's ready when you are!"
- ★ Talk loudly and often about SEC football or ACC basketball.
- ★ Refer to every soft drink as a "Coke."
- ★ Always order sweet tea and/or grits. When they don't have it, raise a ruckus.
- ★ Offer to send 'em a bottle of fresh air.
- ★ Insist on being addressed by your first AND middle names. (e.g. Lisa Marie, John Michael, Jim Bob, etc. . . .)
- ★ Frequently bring up "The War of Northern Aggression" in conversation. If anyone ever says the words "Civil War", always interject that "there was nothing civil about it."

- ★ Address all males as "son" and females as "little lady".
- ★ Correct their pronunciation of certain words. For example: It's "Pah-kahn" not "Pee-can".
- ★ Put Tabasco on everything.

- ★ When invited to dinner, offer to bring dessert. Show up with a box of Moon Pies . . . preferably the banana ones.
- ★ Use the word "reckon" in a sentence and watch their reaction.
- ★ "Mash" buttons. "Cut off" lights. "Carry" the kids to school. Always remember (especially in Texas) it's not a "pond", it's a "tank."
- ★ Never simply "do" something. Always be "fixin' to do" something.
- ★ Tell them you don't have an accent, they do.
- ★ Ask them if it's still snowing up North. Then tell 'em you went driving around in your convertible this weekend. 

## New Jersey Driving

- Turn signals are just clues as to your next move in road battle so never use them.
- The faster you drive through a red light, the smaller the chance you have of getting hit.
- Braking is to be done as hard and late as possible to insure that your antilock braking system kicks in to give you a nice relaxing foot massage as the brake pedal pulsates.
- Never pass on the left when you can pass on the right. It's a good way to scare people entering the highway.
- Learn to swerve abruptly. NJ is the home of the high-speed slalom driving thanks to NJDOT, who put potholes in key locations to test drivers' reflexes and keep them on their toes.
- It is traditional in New Jersey to honk your horn at cars that don't move the instant the light changes. The state is founded upon such traditions.
- All unmarked exits on the Parkway lead to downtown Newark. 